

From: Judd Kuypers <judd.kuypers@flocksafety.com>
Subject: Re: Additional Camera
To: Kameron Mason <KameronM@kcha.org>
Cc: David Maitlen <david.maitlen@flocksafety.com>; Nathan Bott <nathan.bott@flocksafety.com>
Sent: June 24, 2025 7:16 PM (UTC-04:00)
Attached: WA - King County Housing Authority - Law Enforcement Agreement - .pdf

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Hi Kameron,

I've attached an updated quote that includes an additional ALPR camera and the corresponding installation. I've also looped in David and my new engineer, Nathan, to ensure alignment on the new Mardis Gras location.

@David Maitlen and @Nathan Bott, please flag if you foresee any issues.

Best regards,

Judd
480-695-6745

On Tue, Jun 24, 2025 at 1:24 PM Kameron Mason <KameronM@kcha.org> wrote:

Hey Judd,

Before you send us the updated quote, can we add one more camera?

Property Name: Mardi Gras

Address: 24009 104th Ave SE, Kent, WA 98030

I have attached a photo with placement. It's a much smaller site with only one point of entry. Unfortunately, the entry way is wooded, so getting a car on entry would be rough. However, there is a light pole in the center of the parking lot that overlooks the drive. So, we were thinking of having it on vehicle exit. Please see my attached map, with drawings. Let me know if it makes sense.

Thanks,

Kameron Mason | Site Security Lead

600 Andover Park W., Tukwila, WA 98188

Mobile: 206-491-6630 | TTY: 7-1-1
www.kcha.org | [Facebook](#) | [LinkedIn](#) | [Instagram](#)

King County **Housing** Authority
Transforming lives through housing

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Judd Kuypers
Account Executive



480-695-6745 flocksafety.com
<https://flocksafety.chilipiper.com/me/judd-kuypers/meeting-with-judd-kuypers>



**Flock Safety + WA - King County
Housing Authority**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Judd Kuypers
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+14806956745

flock safety



ORDER FORM

This order form ("Order Form") hereby incorporates and includes the terms of the previously executed agreement (the "Terms") which describe and set forth the general legal terms governing the relationship (collectively, the "Agreement"). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

This additional services Agreement will be effective when this Order Form is executed by both Parties (the "Effective Date")

Customer:	WA - King County Housing Authority	Initial Term:	12 Months
Legal Entity Name:	WA - King County Housing Authority	Renewal Term:	24 Months
Accounts Payable Email:	joshuas@kcha.org	Payment Terms:	Net 30
Address:	600 Andover Park West Tukwila, Washington 98188	Billing Frequency:	Annual Plan - First Year Invoiced at Signing.
		Retention Period:	30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$42,400.00
Flock Safety Bundles			
Solar LPR Combo Bundle	Included	1	Included
Flock Safety LPR Products			
Flock Safety LPR, fka Falcon	Included	12	Included
Solar Long-Range LPR, fka Solar Falcon LR	Included	1	Included
Solar LPR, fka Solar Falcon	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	\$650.00	12	\$7,800.00
Professional Services - Solar Bundle Implementation Fee	\$900.00	1	\$900.00

Subtotal Year 1:	\$51,100.00
Annual Recurring Subtotal:	\$42,400.00
Estimated Tax:	\$0.00
Contract Total:	\$51,100.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$51,100.00
Annual Recurring after Year 1	\$42,400.00
Contract Total	\$51,100.00

*Tax not included

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint TM technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Solar LPR Combo Bundle	One solar-powered fixed long-range camera and one solar-powered, standard-range LPR camera on the same pole
Solar Long-Range LPR, fka Solar Falcon LR	Law enforcement grade, long range and high vehicle speed license plate recognition camera with Vehicle Fingerprint TM technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE. Solar Power only
Solar LPR, fka Solar Falcon	Standard range license plate recognition camera with Vehicle Fingerprint TM technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE
Professional Services - Solar Bundle Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the previously executed agreement.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Customer: WA - King County Housing Authority

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO Number: _____